

# UNITEDSTATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

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# OMB APPROVA 3235-0123 February 28, 2010

SEC FILE NUMBER

# ANNUAL AUDITED REPORT **FORM X-17A-5** PART III

Section FEB 282013

FACING PAGE

Washington Do

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING	01/01/12	AND ENDING	12/31/12
	MM/DD/YY		MM/DD/YY
A. REGIS	TRANT IDENTIFIC	CATION	
NAME OF BROKER-DEALER: Profession	nal Trading Service	s Brokerage, LLC	OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE OF BUSINE	ESS: (Do not use P.O. E	ox No.)	FIRM I.D. NO.
125C Gaither Drive East Gat	e Business Center		
	(No. and Street)		
Mt. Laurel	New Jersey	080 77	)54 ip Code)
(City)	(State)		
NAME AND TELEPHONE NUMBER OF PERS Richard W. Schank	ON TO CONTACT IN		ORT 356-802-9400
INCHAIG VV. GCHAIR			Area Code – Telephone Number
B. ACCOU	JNTANT IDENTIF	ICATION	
INDEPENDENT PUBLIC ACCOUNTANT who	se opinion is contained:	n this Report*	
Romeo & Chiaverelli, LLC CPA'			
(Na	ıme – if individual, state last,	first, middle name)	
1601 Walnut Street, Suite 815	Philadelphia	PA	19102
(Address)	(City)	(State)	(Zip Code)
CHECK ONE:			
Certified Public Accountant			
☐ Public Accountant			
☐ Accountant not resident in United	States or any of its poss	essions.	
FC	OR OFFICIAL USE	ONLY	

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)



#### OATH OR AFFIRMATION

I, Richard W. Schank	, swear (or affirm) that, to the best of
my knowledge and belief the accompanying financial statement and	d supporting schedules pertaining to the firm of
Professional Trading Services Brokerage, LLC	
	_, are true and correct. I further swear (or affirm) that
neither the company nor any partner, proprietor, principal officer of	or director has any proprietary interest in any account
classified solely as that of a customer, except as follows:	
None	
	1
*	
$oldsymbol{ au}$	Signature
	Signature
1/10 1/1	MIDNY
$////_{\circ}$ $//$ $//$	Title
I III Day VIa Old V Lake	
MUUU MUUTTO PIRONI	
Notary Public 2/27/12	
11 42/12	
This report occurrence (check all applicable boxes):	
(a) Facing Page.	
(b) Statement of Financial Condition.	
(c) Statement of Income (Loss).	
(d) Statement of XIXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX	
(e) Statement of Changes in Stockholders' Equity or Partners	•
N/A(f) Statement of Changes in Liabilities Subordinated to Claim	s of Creditors.
X (g) Computation of Net Capital.	
N/A (h) Computation for Determination of Reserve Requirements	
N/A(i) Information Relating to the Possession or Control Require	
(j) A Reconciliation, including appropriate explanation of the Computation for Determination of the Reserve Requirement	
N/A(k) A Reconciliation between the audited and unaudited State	
consolidation.	•
(1) An Oath or Affirmation.	
(m) A copy of the SIPC Supplemental Report.	

- N/A(n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.
- (o) A report on Internal Accounting Control
- \*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

ROMEO & CHIAVERELLI, LLC
Certified Public Accountants
1601 WALNUT STREET • SUITE 815
PHILADELPHIA, PENNSYLVANIA 19102

#### FINANCIAL STATEMENTS SUPPLEMENTARY INFORMATION INDEPENDENT AUDITORS' REPORT AND OTHER MATTERS

# PTS BROKERAGE, LLC

**DECEMBER 31, 2012** 

# PTS BROKERAGE, LLC

# **DECEMBER 31, 2012**

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#### **ROMEO & CHIAVERELLI LLC**

**Certified Public Accountants** 

Joseph A. Romeo, CPA Medford, NJ (609) 268-9781 1601 Walnut Street, Suite 815 Philadelphia, PA 19102 (215) 569-2113 FAX (215) 972-0787 Anthony Chiaverelli, CPA Horsham, PA (215)542-7544

Independent Auditors' Report

The Member PTS Brokerage, LLC

We have audited the accompanying statement of financial condition of PTS Brokerage, LLC (a Limited Liability Company) as of December 31, 2012 and the related statements of income and Members' equity and cash flows for the year then ended that you are filing pursuant to rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatements. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of **PTS Brokerage**, **LLC** as of December 31, 2012 and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The supplementary information contained in Schedules I and II required by Rule 17a-5 under the Securities Exchange Act of 1934 is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records

used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

ROMEO & CHIAVERELLI LLC

February 13, 2013

# PTS BROKERAGE, LLC STATEMENT OF FINANCIAL CONDITION

# **DECEMBER 31, 2012**

#### **ASSETS**

CURRENT ASSETS	
Cash	\$198,481
Receivables	96,246
Prepaid expenses	15,439
Total current assets	310,166
PROPERTY AND EQUIPMENT	
Computer equipment	3,812
Furniture	495
	4,307
Less accumulated depreciation	(3,383)
Total property and equipment	924
Total Assets	<u>\$311,090</u>
LIABILITIES AND MEMBER	EQUITY
LIABILITIES	
Commissions payable	\$ 40,547
Accrued expenses	12,170
Total current liabilities	52,717
MEMBER EQUITY	258,373
Total Liabilities and Member Equity	\$311,090

The accompanying notes are an integral part of these financial statements

# PTS BROKERAGE, LLC STATEMENT OF INCOME AND MEMBER EQUITY

# YEAR ENDED DECEMBER 31, 2012

REVENUE	
Commissions	\$614,261
Investment advisory fees	398,461
Total revenue	1,012,722
OPERATING EXPENSES	
Employee compensation and benefits	595,217
Occupancy	13,050
Regulatory fee	23,570
Other expenses	18,302
Total operating expenses	650,139
Net income from operations	362,583
NET INCOME	362,583
Member equity, beginning of year	305,790
Less: Distribution of member capital	(410,000)
Member equity, end of year	<u>\$258,373</u>

The accompanying notes are an integral part of these financial statements

# PTS BROKERAGE, LLC STATEMENT OF CASH FLOWS

# YEAR ENDED DECEMBER 31, 2012

CASH FLOWS FROM OPERATING ACTIVITIES	
Net income	\$362,583
Adjustments to reconcile net income to net cash	,
provided by operating activities:	
Depreciation	26
(Increase) decrease in operating assets:	
Accounts receivable	73,864
Prepaid Expenses	3,044
Increase (decrease) in operating liabilities:	·
Commissions payable	(67,046)
Accrued expenses	1,090
Net cash provided by operating activities	10,978
CASH FLOWS FROM INVESTING ACTIVITIES	
Acquisition of furniture and equipment	(950)
Net cash used in investing activities	(950)
CASH FLOWS FROM FINANCING ACTIVITIES:	
Distribution of member capital	(410,000)
Net cash used by financing activities	(410,000)
Decrease in cash	(37,389)
Cash, beginning of year	235,870
Cash, end of year	198,481

The accompanying notes are an integral part of these financial statements

#### PTS BROKERAGE, LLC NOTES TO FINANCIAL STATEMENTS

#### **DECEMBER 31, 2012**

#### NOTE A – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The following is a summary of the significant accounting policies applied by management in the preparation of the financial statements.

#### Organization

PTS Brokerage, LLC (Company) was organized under the Laws of the State of New Jersey in 2001 and has been registered as a broker-dealer with the SEC and has been a member of the Financial Industry Regulatory Authority (FINRA) since August 2002. The Company sells mutual funds, life insurance products including variable annuities, provides investment advisory services and provides financial planning services to public customers. The Company is registered in thirteen (13) states to conduct securities transactions and maintains four branch offices.

#### **Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United of States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

#### Property and equipment

Property and equipment are carried at cost.

#### Revenue recognition

Revenue is recognized from the sale of mutual funds as earned. Revenue from the placement of life insurance products is recognized upon notification of policy acceptance and renewal. Revenue from investment advisory services is recognized as earned. Revenue from financial planning services is recognized as billed.

#### PTS BROKERAGE, LLC NOTES TO FINANCIAL STATEMENTS

#### **DECEMBER 31, 2012**

#### NOTE A – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Income taxes

The Company, a limited liability company, has elected to be taxed for federal and state purposes as a proprietorship. As a result, the Company is not a taxpaying entity for federal or state income tax purposes and, accordingly, no income tax expense or tax benefit has been recorded in these financial statements. Income or losses from the Company are reflected on the Member's income tax returns.

#### NOTE B – NET CAPITAL REQUIREMENT

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (Rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed a ratio of 15 to 1. At December 31, 2012, the ratio was 0.28 to 1. The Company complied with the exemptive provisions of Rule 15c3-3 under subparagraph (k)(1). All customer transactions are limited to the sale and redemption of redeemable securities of registered investment companies, the sale of life insurance products including variable annuities, providing investment advisory services and providing financial planning services. At December 31, 2012, the Company had net capital, as defined, of \$185,621, which was \$180,621 in excess of its required minimum net capital of \$5,000.

#### NOTE C – EXPENSE AGREEMENT

The Company enters into an annual expense agreement with Professional Training Services, a company under common control. Under the agreement, the Company shares space with Professional Training Services and utilizes their telephone services in return for the payment of a percentage of Professional Training Services' monthly lease expense and their monthly telephone costs. For the year 2012, the Company paid 50% of the rent expense and 50% of the monthly telephone costs. The total rent expense for 2012 was \$13,050 and the total telephone expense was \$3,466.



#### **SCHEDULE I**

## PTS BROKERAGE, LLC COMPUTATION OF NET CAPITAL PURSUANT TO RULE 15c3-1 OF THE SECURITIES AND EXCHANGE COMMISSION

# **DECEMBER 31, 2012**

Total member equity from Statement of financial condition	\$ 258,373
Deduct non-allowable assets:  Receivable Prepaid expenses Fixed assets  Total non-allowable assets	56,389 15,439 924 72,752
Net capital	\$ 185,621
Minimum net capital required per 15c3-1 (a)(2)	\$ 5,000
Excess net capital	<u>\$ 180,621</u>
Excess net capital at 1,000%	<u>\$ 180,349</u>
Aggregate indebtedness from statement of financial condition, net of A-1c liabilities	\$ 52,717
Ratio of aggregate indebtedness to net capital	28 %
Debt-equity ratio computed in accordance with 15c3-1(d)	0

#### **SCHEDULE I**

## PTS BROKERAGE, LLC COMPUTATION OF NET CAPITAL PURSUANT TO RULE 15c3-1 OF THE SECURITIES AND EXCHANGE COMMISSION

# **DECEMBER 31, 2012**

Reconciliation with Company's computation (included in part II of Form X-17A-5 as of December 31, 2012

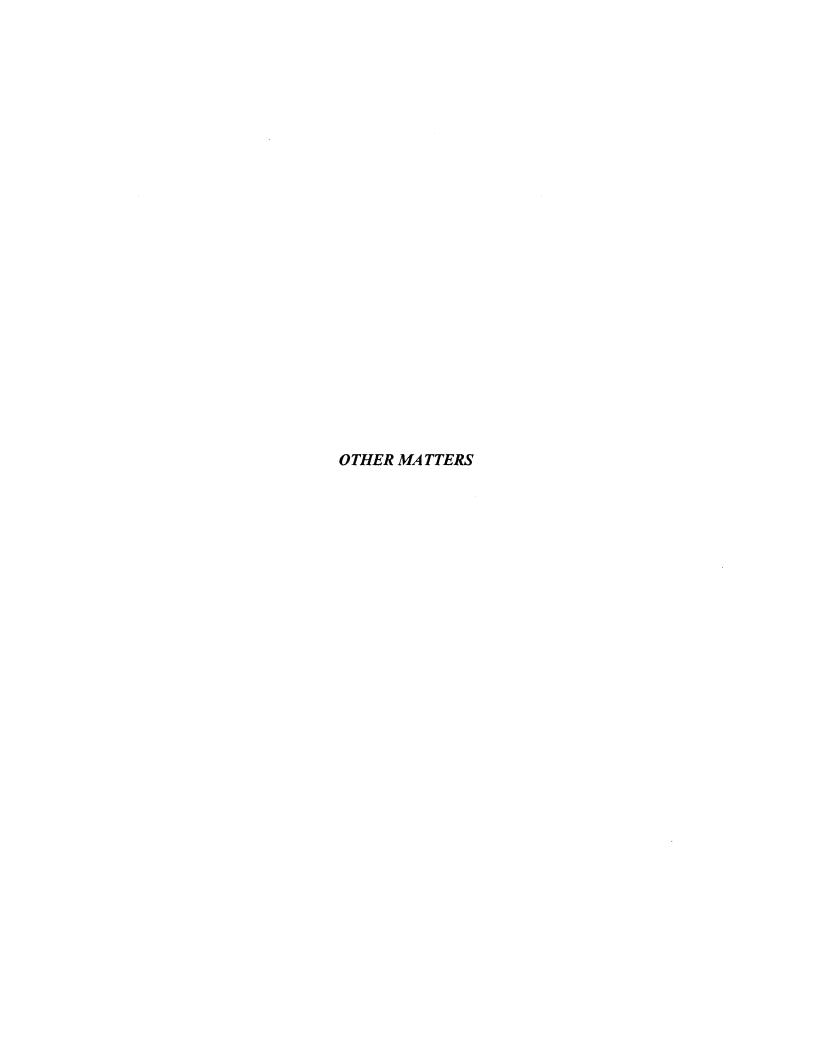
Net capital, as reported in Company's part II (unaudited) FOCUS report	\$ 186,284
Decrease in Net Income Increase in Non-Allowable assets	(595) (68)
Total adjustments	\$ (663)
Net capital per the preceding	\$ 185,621

#### **SCHEDULE II**

## PTS BROKERAGE, LLC COMPUTATION FOR DETERMINATION OF RESERVE REQUIREMENTS UNDER 15c3-3 OF THE SECURITIES AND EXCHANGE COMMISSION

**DECEMBER 31, 2012** 

The Company is exempt from Rule 15c3-3 of the Securities and Exchange Commission under paragraph (k)(1) of that Rule.



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# Report on Internal Accounting Control Required by SEC Rule 17a-5

The Member PTS Brokerage, LLC

In planning and performing our audit of the financial statements of PTS Brokerage, LLC (the "Company") as of and for the year ended December 31, 2012 in accordance with auditing standards generally accepted in the United States of America, we considered the Company's internal control over financial reporting (internal control) as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, we do not express an opinion on the effectiveness of the Company's internal control.

Also, as required by rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company including consideration of control activities for safeguarding securities. This study included tests of such practices and procedures that we considered relevant to the objectives stated in rule 17a-5(g), in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making the quarterly securities examinations, counts, verifications and comparisons and recordation of differences required by rule 17a-13
- Complying with the requirements for prompt payment for securities under Section 8 of the Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System

The management of the Company is responsible for establishing and maintaining an internal control structure and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are

required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control and the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

A material weakness is a deficiency, or combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the Company's financial statements will not be prevented, or detected and corrected, on a timely basis.

Our consideration of internal control was for the limited purpose described in the first and second paragraphs and would not necessarily identify all deficiencies in internal control that might be material weaknesses. We did not identify any deficiencies in internal control and control activities for safeguarding securities that we consider to be material weaknesses, as defined previously.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures, as described in the second paragraph of this report, were adequate at December 31, 2012, to meet the SEC's objectives.

This report is intended solely for the information and use of the Member, the SEC, the Financial Industry Regulatory Authority, and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

ROMEO & CHIAVERELLI LLC

Certified Public Accountants

February 13, 2013

ROMEO & CHIAVERELLI, LLC
Certified Public Accountants 1601 WALNUT STREET • SUITE 815 PHILADELPHIA, PENNSYLVANIA 19102

SEC
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Section
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Washington DC
400

# PTS BROKERAGE, LLC

# SECURITIES INVESTOR PROTECTION CORPORATION FORM SIPC-7

**SEC FILE NO. 8-65173** 

**DECEMBER 31, 2012** 

#### **ROMEO & CHIAVERELLI LLC**

Certified Public Accountants

Joseph A. Romeo, CPA Medford, NJ (609) 268-9781 1601 Walnut Street, Suite 815 Philadelphia, PA 19102 (215) 569-2113 FAX (215) 972-0787 Anthony Chiaverelli, CPA Horsham, PA (215) 542-7544

<u>Independent Accountant's Report on Applying Agreed-Upon</u> Procedures Related to an Entity's SIPC Assessment Reconciliation

The Member PTS Brokerage, LLC

In accordance with Rule 17a-5(e)(4) under the Securities Exchange Act of 1934, we have performed the procedures enumerated below with respect to the accompanying Schedule of Assessment and Payments to the Securities Investor Protection Corporation (SIPC) for the year ended December 31, 2012, which were agreed to by PTS Brokerage, LLC and the Securities and Exchange Commission, Financial Industry Regulatory Authority, Inc., and SIPC solely to assist you and the other specified parties in evaluating PTS Brokerage, LLC's compliance with the applicable instructions of the Assessment Report (Form SIPC-7). PTS Brokerage, LLC's management is responsible for PTS Brokerage, LLC's compliance with those requirements. This agreed-upon procedures engagement was conducted in accordance with attestation standards established by the American Institute of Certified Public Accountants. The sufficiency of these procedures is solely the responsibility of those parties specified in this report. Consequently, we make no representation regarding the sufficiency of the procedures described below either for the purpose for which this report has been requested or for any other purpose. The procedures we performed and our findings are as follows:

- 1. Compared the listed assessment payments in Form SIPC-7 with respective cash disbursement records entries noting no differences;
- 2. Compared the amounts reported on the audited Form X-17A-5 for the year ended December 31, 2012, as applicable, with the amounts reported in Form SIPC-7 for the year ended December 31, 2012, noting no differences;
- 3. Compared any adjustments reported in Form SIPC-7 with supporting schedules and working papers noting no differences; and
- 4. Proved the arithmetical accuracy of the calculations reflected in Form SIPC-7 and in the related schedules and working papers supporting the adjustments noting no differences.

We were not engaged to, and did not conduct an examination, the objective of which would be the expression of an opinion on compliance. Accordingly, we do not express such an opinion. Had we performed additional procedures, other matters might have come to our attention that would have been reported to you.

This report is intended solely for the information and use of the specified parties listed above and is not intended to be and should not be used by anyone other than these specified parties.

ROMEO & CHIAVERELLI LLC

Certified Public Accountants

February 13, 2013

# PTS BROKERAGE, LLC. SCHEDULE OF ASSESSMENT AND PAYMENTS TO THE SECURITIES INVESTOR PROTECTION CORPORATION YEAR ENDED DECEMBER 31, 2012

Period Covered	Date Paid	Amount
General assessment reconciliation for the period January 1, 2012 to December 31, 2012		\$ 996.00
Payment schedule:		
SIPC-6 SIPC-7	7/30/2012 2/18/2013	549.00 447.00
Balance due		\$ 0.00